

# NILSSON SHIPPING

## Generator Set Sales Enquiry Form

### General Instructions:

Thank for your interest in NILSSON SHIPPING. To better understand your specific needs, please complete this form to the best of your ability. Please note that a \* indicates an entry is required. This information will be kept confidential and used to help us make specific recommendations with regard to appropriate product configurations for your site(s)

### Contact Information:

This information will allow us to contact you regarding the results of our analysis with respect to the energy profile you provide.

Last Name*	<input type="text"/>		
First Name*	<input type="text"/>		
Title*	<input type="text"/>		
Company*	<input type="text"/>		
Address*	<input type="text"/>		
City*	<input type="text"/>	Zip Code	<input type="text"/>
Country*	<input type="text"/>		
Phone Number*	<input type="text"/>		
Fax Number*	<input type="text"/>		
email*	<input type="text"/>		
Type of Information Requested*	<input type="text"/>		

### Your Message

### Any Additional Information You Can Supply:

Please complete as much of the following information as possible to assist us with answering your Sales Enquiry.

What best describes your job / business?

For what industry is the generator required?

NILSSON SHIPPING, Box 168, 127 23 Skärholmen, tel 46 (0) 87402174, fax 46 (0) 87102675

<http://www.nilssonshipping.se>

### Generator Set Location Details

Site Name	<input type="text"/>
City / Town	<input type="text"/>
Country	<input type="text"/>
Metres above sea level*	<input type="text"/>
Ambient temperature Deg C*	<input type="text"/>

### Power Requirements

No of sets*	<input type="text"/>
Power Output per set (kVA)*	<input type="text"/>
Voltage (V)*	<input type="text"/>
Frequency (Hz)*	<input type="text"/>
Speed (rpm)	<input type="text"/>
Configuration*	<input type="text"/>
Application*	<input type="text"/>
Fuel*	<input type="text"/>

### Stand-By or Prime Power ?

You will first need to decide whether you need a stand-by or prime power generators. Simply stated, prime power electric generators are required when you have no other source of power. Stand-by electric generators are a backup to normal utility power.

### Peak Load

Generating equipment normally reserved for operation during the hours of highest daily, weekly, or seasonal loads. Some generating equipment may be operated at certain times as peaking capacity and at other times to serve loads on an around-the-clock basis. With the addition of an optional load sensor on the mains supply, the controller will ensure that only local load is supplied and no power is exported to the grid. This operating mode must be specified when ordering.

### Control Panel

AMF, The module is used to monitor a mains supply and automatically start and stop the engine.

The inclusion of Auto synchronizing offer the choice of clean break or 'Bumpless' no break transfers to and from the gen-set.

Peak Load control versions can be used to export a fixed amount of power to the load while in parallel with the mains, with soft transfer to and from the genset.

### Peak Load Energy Summary

This section is provided so that we might better understand your specific energy needs and recommend appropriate product configurations

Peak Load Requirement  kVA

Jan	<input type="text"/> hrs	May	<input type="text"/> hrs	Sep	<input type="text"/> hrs
Feb	<input type="text"/> hrs	Jun	<input type="text"/> hrs	Oct	<input type="text"/> hrs
Mar	<input type="text"/> hrs	Jul	<input type="text"/> hrs	Nov	<input type="text"/> hrs
Apr	<input type="text"/> hrs	Aug	<input type="text"/> hrs	Dec	<input type="text"/> hrs

### Experience and Time Horizon

Do you currently generate on site?

If yes, are you planning to

What time frame are you considering for new gen set or peaking capacity? (check all that apply):

- Currently working with a consultant
- Currently working with a contractor
- Within the next six months
- Within the next 12months

Other

### Ownership Model:

Which ownership model is most appropriate for your needs?

Thank you for taking the time to answer the above questions. Shortly, one of our sales representatives will contact you regarding an appropriate product configuration.